



CAMBRIDGE  
SECURITY



LOOKING AT TOP SECURITY COMPANIES?

# ADD US TO YOUR LIST.

What does it mean to be a top security company? There are many ways to measure this—the criteria could be based upon the size of the firm, such as revenue generated, or number of people employed; a geographical presence; or the quality of services delivered, for example. From a customer perspective, what factors should you consider when choosing a security company? We know what it takes to serve our clients, and to be a leader in the industry. Here's what we've defined as important—and what sets our company apart from the rest.

## > A Professional Security Force

**Can you rely on the security personnel assigned to your account?**

Top security companies earn their reputation through the employees that represent them. At Cambridge Security, each employee must pass a multitude of tests, in addition to background checks, and must meet all licensing requirements for the state in which they are working. Cambridge is proud to recruit from the ranks of former military, law enforcement, and first responders. Our selective hiring process is paired with a robust training program that starts in the classroom and continues in the field, on-going throughout each employee's career. Keeping our teams motivated, engaged, and well compensated allows us to deliver the caliber of service that clients deserve.

## > Responsive and Reliable

**Is your security service set up to respond day or night, 7 days a week?**

Because security challenges arise without notice, Cambridge Security has developed a comprehensive system to ensure that our officers and clients have 24/7 support, with a single point of contact. Our state-of-the-art National Command Center operates around the clock, and is staffed by senior leadership that monitor day-to-day activities from this communications hub, as well as coordinate our response to any emergency situation. Pair that with the National Network that we've developed—comprised of over 3,500 police officers and 650 security companies—and you've got a security company that's poised to respond at a moment's notice.

## > Exceptional Service

**Are you able to reach the senior executives responsible for your account at any time?**

Our executive team is readily available to clients, 24/7. Being one call away is about more than just providing exceptional customer service; it's part of our Five-Tier System of Supervision. Cambridge Security operates with a multi-layered approach that engages all levels of management, from the seasoned, trained site supervisor, to the frequent visits from field inspectors, the day-to-day contact from the account managers, and all the way up to our executive team.

## > American Owned and Operated

**Do you feel that your account team understands your specific situation, and that your account matters?**

Cambridge Security is unlike the global security brands that we compete with. We're a significant national firm, led by a hands-on executive team. Each account is important to us! Serving clients nationwide, Cambridge is uniquely positioned to be both responsive and personalized. We've invested in innovative systems like our National Command Center, we pioneered the concept of a National Network, and we've staffed our firm with executives and employees who are experts in their respective field and have real-world experience. Established in 1984, Cambridge is an American owned and operated company, giving us a comprehensive understanding of the cultures, conversations, and environments of the various industries we serve—along with the risks facing them.



TO LEARN MORE, VISIT: [www.cambridgesecurityservices.com](http://www.cambridgesecurityservices.com)  
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